

# **Disclosures relating to standard and non-standard contracts**

**For disclosure year 2022**

**C H ● R U S**

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## Background

1. Under clause 2.5.12(1)(a) of the Fibre Information Disclosure Determination 2021 (**Determination**), in respect of disclosure year 2022, Chorus must publicly disclose the information under clause 2.5.11(1) of the Determination no later than 3 months after the start of disclosure year 2022.
2. This is Chorus' disclosure, in respect of disclosure year 2022, of the information under clause 2.5.11(1) of the Determination that Chorus must publicly disclose (**Disclosure**).
3. This Disclosure is publicly disclosed by 31 March 2022, in accordance with clause 2.5.12(1)(a) of the Determination.

## Clause 2.5.11(1)(a) disclosure

4. As required under clause 2.5.11(1)(a) of the Determination, Chorus provides in the table below, for each standard contract that Chorus intends to use in disclosure year 2022:
  - (a) the number of access seekers on the standard contract compared to the number of access seekers on all equivalent non-standard contracts; and
  - (b) the percentage of target operating revenue that Chorus expects to collect from the provision of regulated FFLAS in disclosure year 2022 under each standard contract and all equivalent non-standard contracts:

Standard contracts	Number of access seekers <sup>1</sup>	Percentage of target operating revenue <sup>2</sup>	All equivalent non-standard contracts	Number of access seekers <sup>3</sup>	Percentage of target operating revenue <sup>4</sup>
<b>Chorus UFB Services Agreement</b>	100	99.7%	All equivalent non-standard contracts	2	0.3%
<b>Chorus Services Agreement</b>	70	65.8%	All equivalent non-standard contracts	1	34.2%
<b>Wholesale Commercial Services Agreement</b>	39	100%	All equivalent non-standard contracts	0	0.0%.

### Target operating revenue

5. Chorus has calculated target operating revenue using prices as at 1 January 2022. Chorus has not included in the calculation of target operating revenue:
  - (a) any future 2022 price increases; or
  - (b) any ID-only FFLAS, as the definition of “target operating revenue” in the Determination is confined to PQ FFLAS.

### Access seeker numbers

6. For disclosure year 2022, as at 1 January 2022, there are 100 access seekers on the Chorus UFB Services Agreement standard contract and 2 access seekers on equivalent non-standard contracts. The number of access seekers on the Chorus UFB Services Agreement standard contract includes 7 access seekers who are taking regulated FFLAS pursuant to the terms of the Chorus UFB Services Agreement but have not entered into a signed contract, or where Chorus has no record of a signed contract.
7. For disclosure year 2022, as at 1 January 2022, there are 70 access seekers on the Chorus Services Agreement standard contract and 1 access seeker on an equivalent non-standard contract. The number of access seekers on the Chorus Services Agreement standard contract includes 4 access seekers who are taking regulated FFLAS pursuant to the terms of the Chorus Services Agreement but have not entered into a signed contract, or where Chorus has no record of a signed contract.

<sup>1</sup> The number of access seekers on the standard contract as at 1 January 2022, in accordance with clause 2.5.11(1)(a)(i) of the Determination.

<sup>2</sup> The percentage of target operating revenue that Chorus expects to collect from the provision of regulated FFLAS in disclosure year 2022 under each standard contract, in accordance with clause 2.5.11(1)(a)(ii)(A) of the Determination.

<sup>3</sup> The number of access seekers on all equivalent non-standard contracts as at 1 January 2022, in accordance with clause 2.5.11(1)(a)(i) of the Determination.

<sup>4</sup> The percentage of target operating revenue that Chorus expects to collect from the provision of regulated FFLAS in disclosure year 2022 under all equivalent non-standard contracts, in accordance with clause 2.5.11(1)(a)(ii)(B) of the Determination.

8. For disclosure year 2022, as at 1 January 2022, there are 39 access seekers on the Wholesale Commercial Services Agreement standard contract and no access seekers on an equivalent non-standard contract. The number of access seekers on the Wholesale Commercial Services Agreement standard contract includes 6 access seekers who are taking regulated FFLAS pursuant to the terms of the Wholesale Commercial Services Agreement but have not entered into a signed contract, or where Chorus has no record of a signed contract.

## **Additional disclosure subject to materiality threshold**

9. For disclosure year 2022, in respect of the Chorus Services Agreement standard contract, the percentage of target operating revenue calculated under clause 2.5.11(1)(a)(ii)(B) that Chorus expects to collect from the provision of regulated FFLAS under equivalent non-standard contracts is greater than 10%.

## **Clause 2.5.11(1)(b) disclosure**

10. As the materiality threshold has been reached under clause 2.5.11(1)(a)(ii)(B) in respect of the equivalent non-standard contract to the Chorus Services Agreement standard contract, Chorus must publicly disclose how Chorus decides whether to use a non-standard contract, including any criteria Chorus uses to make this decision, in accordance with clause 2.5.11(1)(b) of the Determination.
11. In respect of the equivalent non-standard contract to the Chorus Services Agreement standard contract, Chorus has used a non-standard contract because the contract includes terms and conditions that describe a specific legacy arrangement between the access seeker and Chorus. As a consequence, the non-standard contract with this access seeker includes an additional service description specific to the legacy arrangement that is not in the Chorus Services Agreement standard contract.

## **Disclaimer**

12. The information contained in the Disclosure has been prepared for the express purpose of complying with the requirements of the Determination. The Disclosure has not been prepared for any other purpose. Chorus expressly disclaims any liability to any other party who may rely on the Disclosure for any other purpose.

**CHORUS LIMITED (Chorus)****Certification for Intra-Year Disclosure****Under clause 2.8.1 of the Fibre Information Disclosure Determination 2021****In respect of disclosure year 2022 (1 January 2022 – 31 December 2022)**

We, Patrick Strange and Mark Cross, being directors of Chorus, certify that, having made all reasonable enquiry, to the best of our knowledge, the following attached information of Chorus prepared for the purposes of clauses 2.5.11 and 2.5.12(1) of the Fibre Information Disclosure Determination 2021 complies in all material respects with that determination.

**Signed by:**

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**Patrick Strange, Director**

Date: 18 March 2022



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**Mark Cross, Director**

Date: 18 March 2022