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MARKET ANNOUNCEMENT

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Chorus Q2 FY18 Connections Update

Line trends for the Q2 period to 31 December 2017 were largely consistent with Q1

- total fixed line connections declined by 23k to 1,559,000 (-20k in Q1)
- non-broadband copper lines declined by 20k, (-17k in Q1)
- total broadband connections declined by 3k to 1,181,000 (-2k in Q1)

Fibre uptake in UFB areas now 42%, up from 39% in September

- fibre connections grew by 34k, vs 36k in Q1
- 64% of mass market fibre connections on 100Mbps and 20,000 connections on gigabit service
- VDSL growth slowed to 26k from 50k in Q1, reflecting retailer migration activity
- 58% of broadband connections now on VDSL or fibre, up from 53% at 30 September

Adoption of video streaming continues to drive growth in data demand

- new peak of 1,328 gigabits per second network throughput at 9:25pm on 10 December
- 174GB monthly average household data usage in December, up from 162GB in September

ENDS

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